

Employees Are Feeling Optimistic...To An Extent

New Study Reveals Canadian Workers Could Be Missing Out

TORONTO, June 24, 2015 /CNW/ - Most people believe they should earn more, but aren't planning to ask for it, according to new research from staffing firm Robert Half. The majority are confident in their abilities at work, as **eighty-four per cent** of Canadian workers polled believe they should earn more money, however only **one-third** feel confident asking for a raise, with that same amount planning to ask for one in 2015.

Canadian workers are upbeat about their current organization and job prospects: **Seventy-three per cent** are confident about the stability of their current employer, with just slightly less than half (**47 per cent**) more confident in their job prospects now compared to one year ago. However, **43 per cent** have never checked their salary against the market rate or those of their peers, and only **19 per cent** have checked within the last year.

Robert Half's Confidence Matters research project outlines workers' confidence levels and attitudes about a variety of career and salary issues. More than 1,000 Canadian workers, employed full-time in office environments, were surveyed by an independent research firm for the project.

"Employees with a firm understanding of their local hiring atmosphere have a definite advantage when it comes to asking for a raise," said Greg Scileppi, president of Robert Half, International Staffing Operations. "Without proper research, you run the risk of either being unreasonable in your demands, or lacking the confidence to negotiate decisively." He added, "Similarly for employers, inadequate understanding of market rates could result in losing great candidates or current employees due to weak offers or more competitive salaries elsewhere."

Scileppi also noted, "Success in your career is fundamentally related to the confidence you have in yourself and your abilities, but it is vital that you keep up with salary benchmarks and targets throughout your career to ensure that you are being properly compensated."

About Robert Half

Founded in 1948, Robert Half is the world's first and largest specialized staffing firm. The Menlo Park, Calif.-based company has more than 340 staffing locations worldwide and offers online job search and management tools at roberthalf.ca. For career and management advice, follow our blog at blog.roberthalf.com. Follow Robert Half on Twitter at [@RobertHalf_CAN](https://twitter.com/RobertHalf_CAN) for additional workplace advice and hiring trends.

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For further information: Naz Araghian, 416.350.2330 ext. 62132, naz.araghian@roberthalf.com

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